

## Press Release

Berlin, October 11th, 2019

**Millions of orders for the Berlin Low-Code software company Scopeland Technology: For the German Federal State of Lower Saxony, the most comprehensive and state-of-the-art software solution for almost all issues relating to foreigners and the handling of asylum procedures at the State level is created using the latest software technology.**

The German Federal State of Lower Saxony, represented by the Lower Saxony State Reception Authority, and the Berlin software company Scopeland Technology signed a pioneering contract today. On behalf of the German Federal State of Lower Saxony, Scopeland is developing Germany's most comprehensive and modern software solution for almost all issues relating to foreigners and the handling of asylum procedures at the German Federal State level. "I am pleased that we signed this contract after intensive preparation. This ensures that we will soon be able to use a high-performance specialist application that is up-to-date," said Jens Grote, President of the Lower Saxony State Reception Authority.

Over a period of less than two years, one of the most extensive administrative solutions in the country will be created, which is designed as a precautionary measure for a possible further increase in the number of refugees. The system is based on the SCOPELAND Low-Code software platform and powerful system software from Microsoft and will be operated by the State of Lower Saxony in the future.

The basis of the development is the NIAS 1.0 software solution previously used by the agency, which is being upgraded to the current state-of-the-art as a modern web application with various functional enhancements. The new, expanded solution, henceforth also called 'INA - Integrated Lower Saxony Foreigners' Software,' is designed for more than a thousand users at all 11 current and future additional locations, service, and branch offices of the German Federal State reception authority, and other authorities. The new system, like the somewhat older NIAS 1.0 software, is the most comprehensive software for foreigners/asylum at the State level available in Germany. Parts of the software that were migrated, reviewed, and expanded in the course of the contract with the State of Lower Saxony are already in use in other Federal States, for example in Bavaria and Berlin, and in an older version in Brandenburg as well. This makes Scopeland Technology the market leader for asylum procedure software in Germany.

Development is based on what's known as Low-Code technology. This is a novel method for developing management software, interactively using pre-built program functions, and largely without programming. This is the only way to develop such extensive and sophisticated software solutions in such a short period of time. As Karsten Noack, founder and managing director of Scopeland Technology, confirms, with conventional Java development this project "in such short periods of time..." would be "...completely impossible." Low-Code platforms, such as the SCOPELAND platform used here, are therefore considered the most promising

candidate for the next major paradigm shift in software development. The major US-based analysts such as Gartner, Forrester Research, and IDC predict that a large part of all IT projects will be implemented with Low-Code tools in the future. SCOPELAND is one of the world's most important Low-Code platforms for business developers (see "The Forrester Wave™: Low-Code Platforms For Business Developers, Q2 2019).

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### About Scopeland Technology

The Berlin-based company Scopeland Technology is one of the pioneers of Low-Code technology and in Germany still one of the most important players in the rapidly growing Low-Code market. Scopeland Technology has already implemented more than 500 larger projects with its platform itself. Customers are mainly federal and state authorities, research institutes, health care institutions and large industrial companies. Scopeland Technology is currently expanding its partner network in order to broaden its business base. One of the objectives is to increasingly shift the project business to partner companies in order to be able to concentrate more on the actual product development.

Low-Code platforms enable the development of tailor-made IT solutions without or almost without programming. This revolutionary new approach enables efficiency increases by a factor of 10 compared to traditional manual software development. Accordingly, US analysts such as Gartner and IDC predict that Low-Code technology will completely replace large parts of previous software development. Low-Code is regarded as one of the key elements of digital transformation. If it happens as predicted, this will be the biggest paradigm shift in software development in a long time. Leading providers of Low-Code platforms from the USA are already estimated to be worth billions of US Dollars today, and hundreds of new manufacturers are currently entering the market. In the US, every fourth company already uses Low-Code products on a large scale, with only Germany lagging somewhat behind.

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